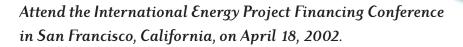


# Reach 10 Successful International Energy Project Financiers in One Day!

The international energy market has exploded with demand for industrial cogeneration projects, small power plants, and energy efficiency improvements. These projects provide developing countries with reliable power, cleaner sources of electricity, and much needed efficiency in manufacturing. This worldwide demand has created a

market niche, which requires specialized financing.

Now you can learn from both project developers and banks that have successfully financed their own international energy projects. Meet with equity fund investors, multilateral development banks, and commercial banks that can provide capital of up to \$100 million.



#### **Conference Accommodations**

The conference is being held at the Pan-Pacific Hotel, 500 Post Street, San Francisco, California 94102. For hotel room reservations, please call (800) 327-8585.

#### **Conference Cost**

Registration cost is \$100.00 (includes presentations, conference binder, and lunch). You may register by using check, money order, Visa or Mastercard.

### **Program Information**

Conference Organizers:

Tambu Kisoki (916) 654-4719 tkisoki@energy.state.ca.us

Jennifer Williams (916) 654-4710 jwilliam@energy.state.ca.us

## Agenda

#### **Morning Session**

8:00 am Conference Registration

9:00 am Introduction

Commissioner Robert A. Laurie California Energy Commission

9:10 am Patrick Mulcahy, Director

Team China II-Yiyang Power Co., LLC.

Special issues in structuring international project financing - Yiyang Sunshine Power Co., Luoyang City, Henan Province, China.

(Case Study)

9:35 am Lawrence McGrath, Managing Director

FondElec Group, Inc.

The energy efficiency market in developing economies in Central and Eastern Europe and Latin America. Discussion of funding opportunities and specific projects in the region.

10:00 am Questions and Answers

10:15 am Break

10:30 am Brad C. Johnson, Partner

DuaneMorris Law Firm

Experience in developing "pool-financing" programs for energy efficiency projects in developing countries. Discussions of the pros and cons of equity and debt financing for small-scale environmental projects.

10:55 am Scott D. Storment, Senior Program

**Development Officer** 

North American Development Bank
How NADB establishes parameters for
financing, evaluates project structures, and
determines credit issues through its loan

and guaranty program.

11:20 am Marc Stuart, Director

EcoSecurities, Ltd.

The role of emissions trading in international energy project financing.

11:45 am Questions and Answers

12 noon Luncheon

Introduction of Luncheon Speaker Commissioner Robert Pernell California Energy Commission

Luncheon Speaker

The Honorable Philip Angelides California State Treasurer

#### **Afternoon Session**

1:30 pm Erik Layman, President

Layman Energy Associates, Inc.

Successful strategies for integrating public and private sources of funds for development of a geothermal power project in the

Republic of Vanuatu.

1:55 pm Rick Renner, President and Chief

Operating Officer

**Econergy International Corporation** EIC's strategies for financing energy efficiency projects. Sources of finance for small energy projects and new equity

funds for emerging markets.

2:20 pm Questions and Answers

**2:35 pm** Break

2:50 pm Ron Nechemia, President

**EurOrient** 

EurOrient Merchant Banking Group's international and utility funds in developed and emerging markets. New portfolio

funds for energy projects.

**3:15 pm Terence Darby**, Managing Partner

Energy Investors Group, a subsidiary of

Dresdner Bank

Debt/Equity financing of projects under \$100 million — what key parameter institutions are looking for in small projects. EIG's perspectives on specific emerging markets/regions. Will provide examples of

recently funded projects.

3:40 pm Questions and Answers

3:55 pm Closing Comments

4:00 pm Adjourn

### Registration

#### **Sponsors**

State of California

**Gray Davis**Governor

Mary D. Nichols

Secretary for Resources

California Energy
Commission

William J. Keese Chairman

#### **Commissioners**:

Robert A. Laurie Robert Pernell Arthur H. Rosenfeld James D. Boyd







The registration fee is \$100. You can register with your Visa or Mastercard.

For easy registration, please call the California Energy Commission at (916) 654-4374 or fax your registration form to (916) 653-1435.

Yes. I	want	to attend.
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You may reserve a space at this conference by phone or fax, however, your registration is only valid upon receipt of payment. If you choose not to pay by credit card, please attach your check\* or money order to the registration form. Refunds will not be given after April 8, 2002. Mail registration and payment to:

California Energy Commission 1516 Ninth Street, MS-2 Sacramento, CA 95814

 $<sup>^{</sup>st}$  There will be a \$10.00 charge on returned checks.